



Fulton County, GA

Department of Purchasing & Contract Compliance

August 28, 2014

Re: RFP 15RFP93326A-AP, Residential Water and Sewer Service Line Protection Program

Dear Proposers:

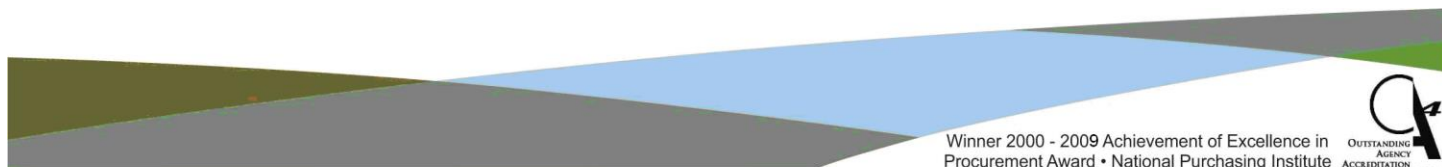
Attached is one (1) copy of Addendum 1 hereby made a part of the above referenced Request for Proposal.

Except as provided herein, all terms and conditions in the Request for Proposal referenced above remain unchanged and in full force and effect.

Sincerely,

Al Micah Phillips

Assistant Purchasing Agent



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**RFP 15RFP93326A-AP, Residential Water and Sewer Service Line Protection Program
Addendum No. 1
Page Two**

This Addendum forms a part of the contract documents and **modifies** the original RFP documents as noted below:

1. The due date and time for receipt of proposals is corrected to read September 4, 2014 at 11:00 A.M. in lieu of September 9, 2014.
2. The RFP number is corrected to read **15RFP93326A-AP in lieu of 14RFP93326A-AP.**
3. Scope of Work Section, 3.3.2.a, is changed to read, The plumbing contractor must be licensed from the State of Georgia and an approved vendor to do business in Fulton County.
4. Responses to questions submitted by interested vendors are included as an Attachment to this addendum.

ATTACHMENT

Response to Questions received on RFP 15RFP93326A-AP, Residential Water and Sewer Service Line Protection Program.

1. **Question:** American Water Resources would like an extension on the Due to date until Sept. 9th at 11:00am. With the Labor Day Holiday weekend upcoming we anticipate losing employee work days that are needed to provide a quality response to the RFP for Water and Sewer Service Line Protection. Is it possible to move the submission date from Sept 4th until Sept 9th?

Response: The due date cannot be changed.

2. **Question:** In Section C., Marketing #3. - Description of how the list of County customers will be obtained and your experience in marketing when no data is provided. Will Fulton County be able to provide a Zip+4 list of their service area in lieu of providing a customer list?

Response: Yes

3. **Question:** In Section 2.11 – Minimum participation requirements for Prime Contractors: Pursuant to Fulton County Code 102-357, Prime Bidders on the project must perform no less than 51% of the scope of work required under the project.

Clarification is needed, what percentage is considered repairs? We utilize local plumbing sub-contractors for all customer repair work. Is that considered less than 49%?

Response: Yes

4. **Question:** In Section 3.3 Scope of Work

Coverage: Provide coverage for repair and/or replacement of the residential customer's water and sewer service lines and interior plumbing and drainage, as well as labor and materials to complete all repairs and/or replacement including basic site restoration such as backfilling,

Is in-home plumbing a part of this RFP?

Response: No. Interior or in-home plumbing is not a part of this RFP.

5. **Question:** In 3.3 Scope of Work a. “tear, defects in materials, freezing and earth movement.
- Is the service provider responsible to de-thaw frozen pipes as part of this RFP?
- Response:** Protection plans requiring coverage for freezing pipes is not considered a part of this RFP and therefore no responsibility to de-thaw.
6. **Question** Part c. In cases where the qualifying leak or failure occurs on a customer service line that is galvanized pipe, that customer’s service line shall be replaced in its entirety by the responding contractor with type K copper or equivalent approved pipe.
- Do you know what percentage of Fulton County Water lines contain galvanized pipe?
- Response:** No data. Do not know.
7. **Question** Part e. Provider is strictly prohibited from selling, trading or in any way distributing the County’s customer contact information to any entity or individual not associated with the provisions of the Program.
- Based on this statement it sounds like a customer list is being provided. Is that the case? Please clarify
- Response:** No. A customer list will not be provided.
8. **Question:** From Section 2.C.5 and 2.C.7 – Project Plan or Project Approach – Marketing:
- Describe your marketing staff. Indicate how many people will be dedicated to the County's marketing program and years of marketing experience in a County similar to Fulton County in terms of County age, population and socioeconomic demographics.
 - Provide market penetration that was achieved by your firm for each year for the first two (2) years for two (2) programs in cities similar to Fulton County in terms of County age, population, and socioeconomic demographics.
- From Section 2.F.2 – Project Plan or Project Approach – Claim History:
- For two (2) existing and/or recent contracts your firm has with cities similar to Fulton County in terms of County age, population, and socioeconomic demographics, for the last two (2) fiscal years...
- What information on County age (of homes), population, and socioeconomic demographics can they offer that respondents can use to

prepare responses to demonstrate experience in working with similar populations?

Response: No Information can be provided

From the Scope of Work section, 3.3.C.1.a, Coverage for the cost of repair and/or replacement of residential water service line from the meter to the house and sewer lateral lines from the main line through the property line/cleanout to the residence; tear, defects in materials, freezing and earth movement.

9. **Question:** Will they clarify what they mean when they state “freezing.” Is it the freezing of the water line itself to impede use, or the damage that a frozen pipe might cause that would require repair and/o replacement?

Response: Protection plans requiring coverage for freezing pipes is not considered a part of this RFP and therefore no responsibility for impedance due to freezing and or damage resulting from frozen pipes.

10. **Question:** From the Scope of Work Section, 3.3.2.a, the plumbing Contractor must be licensed from the State of Georgia and an approved vendor to do business in Fulton County.

Could you describe or otherwise direct us to information on the vendor approval process for Fulton County?

Response: Please go to the website at www.sos.ga.gov to get the information on becoming an approved vendor in the State of Georgia. The following will be deleted from the sentence:

“and an approved vendor to do business in Fulton County.”

11. **Question:** From the Scope of Work Section 3.3.C.2.c: In cases where the qualifying leak or failure occurs on a customer service line that is galvanized pipe, that customer's service line shall be replaced in its entirety by the responding contractor with type K copper or equivalent approved pipe.

What percentages of homes do you estimate have galvanized pipes?

Response: Have no data on this. Do not know.

12. **Question:** Will they clarify their wish to be notified at any time: i.e. day or night, for **all** repairs, emergency or otherwise for the purposes of inspection and additional repair scheduling? Or do they want to be notified only when/if a problem gets assessed that looks like it extends into the County responsibility?

Response: Notification is only required when or if a problem gets assessed and it appears it extends to the County's responsibility.

13. **Question:** Section 1.8 the proposal due date Sept 9th at 11:00 am is incorrect; the correct date is September 4, 2014 at 11:00 am.

Response: The due date and time, and the RFP number are revised under Addendum No.1 and downloaded on the County's website at www.fultoncountyga.gov

14. **Clarification:** Section 6.2 Equal Business Opportunity Plan (EBO Plan)

The EBO Plan should reflect the following:

On your company letterhead please indicate all subcontractor's by official name of the company, scope of work to be performed and percentage of work to be performed. If you don't intend to use any subcontractors please in a brief narrative explain the reasons why you decided to self-perform 100% of the work. Further, explain any and all good faith efforts made (phone calls, emails, mailers, etc.) to employ subcontractors and/or minority or female owned firm that failed to materialize into a subcontract agreement.

ACKNOWLEDGEMENT OF ADDENDUM NO. 1

The undersigned proposer acknowledges receipt of this addendum by returning one (1) copy of this form with the proposal package to the Department of Purchasing & Contract Compliance, Fulton County Public Safety Building, 130 Peachtree Street, Suite 1168, Atlanta, Georgia 30303 by the RFP due date and time September 4, 2014 at 11:00 A.M.

This is to acknowledge receipt of Addendum No.1, _____ day of _____, 20__.

Legal Name of Bidder

Signature of Authorized Representative

Title